

The Land Development Program at SM Energy Company offers a broad range of experience for Land/Energy Management graduates. The program is tailored to the challenges of providing land support for the exploration, development and acquisition of oil and gas properties. From the beginning, you will be mentored by experienced professionals on current projects. The development program offers exposure to all the key aspects of the Land Department with specific concentration on in-house land work. The program provides individual training, hands-on experience, continued educational opportunities, as well as challenges, opportunities and professional rewards found in the oil and gas industry.

Land Discipline

Responsibilities may include coordinating all land work related to the acquisition of oil and gas leases, conducting and overseeing public record checks, title examinations, curative, lease negotiations, and settling damage claims. Additionally, negotiating and constructing formal agreements for farm-ins, farm-outs, joint ventures, operating agreements, unit agreements, acreage trades and other exploration and development activities, maintaining co-owner and community relationships and supervising field brokers and outside counsel.

Land Training Program*

> Company Orientation	1 WEEK
• Employee Relations	
• Land Introduction	
• Computer Tools	
> Land Administration Orientation/Training (Denver, CO)	1–2 MONTHS
• Lease Records	
• Division Orders	
> Regional Assignment	6–18 MONTHS
• Land Project (mentor sponsored)	
– <i>Miscellaneous Land Seminars</i>	
– <i>Field Land Work</i>	
– <i>Special projects</i>	
> Geographic/Asset Assignment (<i>independent</i>)	

*1st Year of Employment

Why Work For SM Energy?

In addition to the opportunity to work on exciting projects under the guidance of a team of experienced professionals, SM Energy provides you the opportunity to earn a competitive salary, excellent benefits, and maintain a work/life balance. During 2009 and 2010, SM Energy (formerly St. Mary Land and Exploration) transformed itself not only in name but also made the transition to a resource play company. Throughout our regions, we have many exciting resource plays that will continue to drive our success for years to come.

Where Will You Work?

- Billings, MT
- Houston, TX
- Midland, TX
- Tulsa, OK
- Shreveport, LA

